The Procurement Technical Assistance Center (PTAC) was established at New Jersey Institute of Technology (NJIT) to improve the business climate and stimulate economic development. PTAC’s main goal is to provide marketing services and technical assistance to small, disadvantaged, veteran and woman-owned businesses. In addition, our mission is to expand New Jersey small businesses’ marketing reach beyond local opportunities to federal and state agencies by instructing them on how these entities purchase their goods and services, and the various types of certifications and registrations that can distinguish their firms from competitors. PTAC disseminates large businesses’ marketing contacts to provide these prime contractors with viable vendors to assist them in expanding their diversity goals. We currently generate over $100 million per year in new contract awards to our New Jersey small business clients.

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What is New Jersey Institute of Technology PTAC?

(Procurement Technical Assistance Center)

New Jersey Institute of Technology Procurement Technical Assistance Center was established in 1986 by the U.S. Congress to help New Jersey businesses identify, compete for, and win federal, state and local government contracts. The Center provides FREE marketing and individual counseling assistance and has helped New Jersey business clients win over $2 billion in government contracts and subcontracts.

PTAC

(Procurement Technical Assistance Center)

Provides small New Jersey businesses with marketing know-how and technical tools required to obtain and successfully perform federal, state, and local government contracts.

How Can Your Business Use PTAC Services?

Like the Lottery, “If You’re Not In It, You Can’t Win It.”

We invite all established New Jersey businesses to join PTAC and attend one of our workshops throughout the state. Learn how to navigate the procurement process in order to expand your business into the government marketplace as a prime or subcontractor.

Small Business Categories

- SBA 8a Certification
- SBA WOSB/EDWOSB
- SBA HubZone
- WBE Women Business Enterprise
- VOSB
- SDVOSB
- NJ-M/WBE
- DBE

Organization Types

- Sole Proprietorships
- Partnerships
- Limited Partnerships
- Limited Liability Companies (LLC)
- Corporations

PTAC

(Procurement Technical Assistance Center)

Offers Assistance in the Following Areas:

- Government Buying Processes
- Certification Application Review
- Electronic Bid-Match Service
- Wide Area Workflow - E-payment System
- Federal Registration - SAM System for Award Management
- Government Procurement Regulations - FARS & DFARS
- Key Government & Industry Contacts
- Individually Tailored Counseling
- Prime & Subcontracting Opportunities
- Procurement History
- Review of Government Solicitations
- Training, Workshops and Seminars

CONTACT PTAC

(973) 596-3105
to register your business for our
FREE BID MATCHING SERVICE

Government Agencies Spend Hundreds of Billions of Dollars Each Year on Goods & Services

- We assist small businesses entering this marketplace.
- We help locate and respond to contract bids.
- We network with the corporate buyers.
- We assist with performance and payment issues.