

### PERSONAL FINANCIAL STATEMENT

OMB APPROVAL NO. 3245-0188 EXPIRATION DATE: 09/30/2014

# U.S. SMALL BUSINESS ADMINISTRATION

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| As of |  |  |  |

Complete this form for: (I) each proprietor; (2) general partner; (3) managing member of a limited liability company (LLC); (4) each owner of 20% or more of the equity of the Applicant (including the assets of the owner's spouse and any minor children); and (5) any person providing a guaranty on the loan. Return completed form to: 7(a) loans - to the lender processing the SBA application; 504 loans - to the Certified Development Company processing the SBA application; Disaster loans - to the Disaster Processing and Disbursement Center at 14925 Kingsport Road, Fort Worth, TX 76155-2243; and 8(a)/BD applicants who are individuals claiming social and economic disadvantaged status and their spouses - electronically at <a href="http://www.sba.gov">http://www.sba.gov</a> or send hard copy with paper application to either of the two following offices:

| 8(a) BD<br>only | Mail to the following address, if your firm is located in one of the states below:   | Mail to the following address, if your firm is located in one of the states below:   |
|-----------------|--|--|
|                 | US Small Business Administration DPCE Central Office Duty Station Parkview Towers 1150 First Avenue 10th Floor, Suite 100I King of Prussia, PA 19406 | Small Business Administration Division of Program Certification and Eligibility 455 Market Street, 6th Floor San Francisco, CA 94105 |
|                 | MA, ME, NH, CT, VT, RI, NY, PR (Puerto Rico), VI (US Virgin Islands), NJ, PA, MD, VA, WV, DC, DE, GA, AL,NC, SC, MS, FL, KY, TN                      | IL, OH, MI, IN, MN, WI, TX, NM, AR, LA, OK, MO, IA   |

Name Business Phone

Residence Address Residence Phone

City, State, & Zip Code

Business Name of Applicant/Borrower

| ASSETS   | (Omit Cents) | LIABILITIES                               | (Omit Cents) |
|--|--------------|---|--------------|
| Cash on hand & in Banks                                    | _ \$         | - Accounts Payable                        | \$           |
| Savings Accounts   | \$           | Notes Payable to Banks and Others         |              |
| IRA or Other Retirement Account                            |              | (Describe in Section 2)                   | - · ·        |
| (Describe in Section 5)                                    |              | Installment Account (Auto)                | \$           |
| Accounts & Notes Receivable                                | \$           | Mo. Payments \$                           | ¥            |
| (Describe in Section 5)                                    |              | Installment Account (Other)               | •            |
| Life Insurance-Cash Surrender Value Only                   | \$           |   | Ψ            |
| (Complete Section 8)                                       | r c          | Mo. Payments \$<br>Loan on Life Insurance | \$           |
| Stocks and Bonds   | Φ            | Mortgages on Real Estate                  |              |
| (Describe in Section 3)                                    | ¢            |   | Ψ            |
| Real Estate  | \$           | (Describe in Section 4)                   | ¢            |
| (Describe in Section 4)  Automobiles - Total Present Value |              | Unpaid Taxes                              | \$           |
| (Describe in Section 5, and include                        | \$           | (Describe in Section 6)                   | •            |
| Year/Make/Model)   |              | Other Liabilities                         | _ \$         |
| Other Personal Property                                    | \$           | (Describe in Section 7)                   | ¢            |
| (Describe in Section 5)                                    |              | Total Liabilities                         |              |
| Other Assets   | \$           | Net Worth                                 | . \$         |
| (Describe in Section 5)  Total                             | \$           | Total                                     | \$           |
| Section 1. Source of Income                                |              | Contingent Liabilities                    |              |
| Salary   | \$           | As Endorser or Co-Maker                   | <u> </u> \$  |
| Net Investment Income                                      |              | Legal Claims & Judgments                  |              |
| Real Estate Income   |              | Provision for Federal Income Tax          | \$           |
| Other Income (Describe below)*                             |              | Other Special Debt                        |              |
| Description of Other Income in Section 1.                  |              |   |              |

\*Alimony or child support payments need not be disclosed in "Other Income" unless it is desired to have such payments counted toward total income.

| Section 2. Notes Pa               | ayable to Banks al  | na Otners. (Use     | attachments        | s if necessary.    | Each attachr             | nent must be iden     | tified as a part of this       | statement and sign    |
|-----------------------------------|---------------------|---------------------|--------------------|--------------------|--------------------------|-----------------------|--------------------------------|-----------------------|
| Name and Address of Noteholder(s) |                     | Original<br>Balance | Current<br>Balance | Payment<br>Amount  | Frequency (monthly,etc.) | How Secur<br>Type o   | ed or Endorsed<br>f Collateral |                       |
|                                   |                     |                     |                    |                    |                          |                       |                                |                       |
|                                   |                     |                     |                    |                    |                          |                       |                                |                       |
|                                   |                     |                     |                    |                    |                          |                       |                                |                       |
|                                   |                     |                     |                    |                    |                          |                       |                                |                       |
|                                   |                     |                     |                    |                    |                          |                       |                                |                       |
|                                   |                     |                     |                    |                    |                          |                       |                                |                       |
|                                   |                     |                     |                    |                    |                          |                       |                                |                       |
| ection 3. Stocks                  | and Bonds. (Use a   | ttachments if ne    | ecessary. I        | <br>Each attachme  | ent must be              | identified as a pa    | art of this statement          | and signed).          |
| umber of Shares                   |                     | of Securities       |                    | Cost               | Ma                       | arket Value           | Date of uotation/Exchange      | Total Value           |
|                                   |                     |                     |                    |                    | Quota                    | iion/Exchange Qi      | uotation/Exchange              |                       |
|                                   |                     |                     |                    |                    |                          |                       |                                |                       |
|                                   |                     |                     |                    |                    |                          |                       |                                |                       |
|                                   |                     | /List sash pares    | l concretoly       | Lloo ottoobm       | ant if pagage            | on, Each attachm      | ant must be identified         | as a part of this     |
| ection 4. Real Est                | ate Owned.          | statement and s     | signed.)           | . USE ALLACITING   |                          |                       | ent must be identified         |                       |
| pe of Real Estate                 | (e.g. Primary       | Pi                  | roperty A          |                    | Pr                       | operty B              | Pr                             | operty C              |
| esidence, Other Re                | esidence, Rental    |                     |                    |                    |                          |                       |                                |                       |
| operty, Land, etc.)<br>Idress     |                     |                     |                    |                    |                          |                       |                                |                       |
| iuless                            |                     |                     |                    |                    |                          |                       |                                |                       |
| ate Purchased                     |                     |                     |                    |                    |                          |                       |                                |                       |
| riginal Cost                      |                     |                     |                    |                    |                          |                       |                                |                       |
| resent Market Valu                |                     |                     |                    |                    |                          |                       |                                |                       |
| eseni Market valu                 | e                   |                     |                    |                    |                          |                       |                                |                       |
| ame &                             | - Haldan            |                     |                    |                    |                          |                       |                                |                       |
| ddress of Mortgage                | e Holder            |                     |                    |                    |                          |                       |                                |                       |
| ortgage Account N                 | lumber              |                     |                    |                    |                          |                       |                                |                       |
| ortgage Balance                   |                     |                     |                    |                    |                          |                       |                                |                       |
| mount of Payment                  | per Month/          |                     |                    |                    |                          |                       |                                |                       |
| ear<br>tatus of Mortgage          |                     |                     |                    |                    |                          |                       |                                |                       |
|                                   |                     | 100 1 1             | (Describ           | e. and if any is p | ledged as sec            | urity, state name and | d address of lien holder,      | amount of lien, terms |
| ection 5. Other Pe                | ersonal Property a  | nd Otner Assets     |                    | ent and if delinqu |                          |                       | · ·                            | ·                     |
|                                   |                     |                     |                    |                    |                          |                       |                                |                       |
|                                   |                     |                     |                    |                    |                          |                       |                                |                       |
|                                   | (5                  |                     |                    |                    |                          |                       |                                |                       |
| ection 6. Unp                     | aid Taxes. (D       | escribe in detail,  | as to type, t      | o wnom payab       | ie, wnen due             | , amount, and to v    | vhat property, if any, a       | a tax lien attaches.) |
|                                   |                     |                     |                    |                    |                          |                       |                                |                       |
|                                   |                     |                     |                    |                    |                          |                       |                                |                       |
| ection 7. Oth                     | er Liabilities. (De | escribe in detail.) |                    |                    |                          |                       |                                |                       |
| John T. Oth                       | o. = ub   t  e3.  D | ooshbo in doldii.)  |                    |                    |                          |                       |                                |                       |
|                                   |                     |                     |                    |                    |                          |                       |                                |                       |
|                                   |                     |                     |                    |                    |                          |                       |                                |                       |
|                                   |                     |                     |                    |                    |                          |                       |                                |                       |
|                                   |                     |                     |                    |                    |                          |                       |                                |                       |

| Section 8. Life   | e Insurance Held. (Give face amount  | t and cash surrender value of policies - name of insurance company and beneficiaries)  |
|---|--|--|
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| Lauthoriza SBA/La   | andar to make inquiries as possessry to v  | porify the accuracy of the statements made and to determine my gradity orthiness   |
|   |  | verify the accuracy of the statements made and to determine my creditworthiness. itting the information requested on this form)  |
| with this form is tru<br>will rely on this info                     | e and complete to the best of my knowled   | ecution that all information on this form and any additional supporting information submitted edge. I understand that SBA or its participating Lenders, or Certified Development Companies and application for a loan from SBA or an SBA Participating Lender, or for participation in   |
| Signature   |  | Date   |
| Print Name  |  | Social Security No   |
|   |  |  |
| Signature   |  | Date   |
| Print Name  |  | Social Security No   |
| NOTICE TO LOAN  | APPLICANTS: CRIMINAL PENALTIES   | S AND ADMINISTRATIVE REMEDIES FOR FALSE STATEMENTS:  |
| Knowingly making<br>denial of your loan<br>\$250,000; under 19      | a false statement on this form is a violation. A false statement is punishable under 18 U.S.C. § 645 by imprisonment of not mo | on of Federal law and could result in criminal prosecution, significant civil penalties, and a 8 U.S.C. §§ 1001 and 3571 by imprisonment of not more than five years and/or a fine of up to ore than two years and/or a fine of not more than \$5,000; and, if submitted to a Federally 8 U.S.C. § 1014 by imprisonment of not more than 30 years and/or a fine of not more than                 |
| NOTICE TO APPL<br>FALSE STATEME                                     | •  | (a) BD PROGRAM: CRIMINAL PENALTIES AND ADMINISTRATIVE REMEDIES FOR   |
| to influence the 8(a<br>of up to 5 years, or<br>Title 15 U.S.C. § 6 | a) certification or other review process in a both, as stated in Title 18 U.S.C. § 1001  | as an 8(a) Program participant or SDB concern, or makes any other false statement in order any way (e.g., annual review, eligibility review), shall be: (1) Subject to fines and imprisonment (; (2) subject to fines of up to \$500,000 or imprisonment of up to 10 years, or both, as stated in remedies, including suspension and debarment; and (4) Ineligible for participation in ess Act. |
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| PLEASE NOTE:  | concerning this estimate or any other aspect   | completion of this form is 1.5 hours per response. If you have questions or comments of this information, please contact Chief, Administrative Branch, U.S. Small Business d Clearance Officer, Paper Reduction Project (3245-0188), Office of Management and Budget, SEND FORMS TO OMB.   |

# PLEASE READ, DETACH, AND RETAIN FOR YOUR RECORDS

STATEMENTS REQUIRED BY LAW AND EXECUTIVE ORDER

SBA is required to withhold or limit financial assistance, to impose special conditions on approved loans, to provide special notices to applicants or borrowers and to require special reports and data from borrowers in order to comply with legislation passed by the Congress and Executive Orders issued by the President and by the provisions of various inter-agency agreements. SBA has issued regulations and procedures that implement these laws and executive orders. These are contained in Parts 112, 113, and 117 of Title 13 of the Code of Federal Regulations and in Standard Operating Procedures.

#### Privacy Act (5 U.S.C. 552a)

Any person can request to see or get copies of any personal information that SBA has in his or her file when that file is retrieved by individual identifiers such as name or social security numbers. Requests for information about another party may be denied unless SBA has the written permission of the individual to release the information to the requestor or unless the information is subject to disclosure under the Freedom of Information Act.

Under the provisions of the Privacy Act, you are not required to provide your social security number. Failure to provide your social security number may not affect any right, benefit or privilege to which you are entitled. Disclosures of name and other personal identifiers are, however, required for a benefit, as SBA requires an individual seeking assistance from SBA to provide it with sufficient information for it to make a character determination. In determining whether an individual is of good character, SBA considers the person's integrity, candor, and disposition toward criminal actions. Additionally, SBA is specifically authorized to verify your criminal history, or lack thereof, pursuant to section 7(a)(1)(B), 15 USC Section 636(a)(1)(B) of the Small Business Act (the Act). Further, for all forms of assistance, SBA is authorized to make all investigations necessary to ensure that a person has not engaged in acts that violate or will violate the Act or the Small Business Investment Act, 15 USC Sections 634(b)(11) and 687(b)(a), respectively. For these purposes, you are asked to voluntarily provide your social security number to assist SBA in making a character determination and to distinguish you from other individuals with the same or similar name or other personal identifier.

The Privacy Act authorizes SBA to make certain "routine uses" of information protected by that Act. One such routine use is the disclosure of information maintained in SBA's investigative files system of records when this information indicates a violation or potential violation of law, whether civil, criminal, or administrative in nature. Specifically, SBA may refer the information to the appropriate agency, whether Federal, State, local or foreign, charged with responsibility for, or otherwise involved in investigation, prosecution, enforcement or prevention of such violations. Another routine use is disclosure to other Federal agencies conducting background checks; only to the extent the information is relevant to the requesting agencies' function. See, 74 F.R. 14890 (2009), and as amended from time to time for additional background and other routine uses.

Right to Financial Privacy Act of 1978 (12 U.S.C. 3401) -- This is notice to you as required by the Right to Financial Privacy Act of 1978, of SBA's access rights to financial records held by financial institutions that are or have been doing business with you or your business, including any financial institutions participating in a loan or loan guaranty. The law provides that SBA shall have a right of access to your financial records in connection with its consideration or administration of assistance to you in the form of a Government guaranteed loan. SBA is required to provide a certificate of its compliance with the Act to a financial institution in connection with its first request for access to your financial records, after which no further certification is required for subsequent accesses. The law also provides that SBA's access rights continue for the term of any approved loan guaranty agreement. No further notice to you of SBA's access rights is required during the term of any such agreement. The law also authorizes SBA to transfer to another Government authority any financial records included in a application for a loan, or concerning an approved loan or loan guarantee, as necessary to process, service or foreclose on a loan guaranty or collect on a defaulted loan guaranty.

#### Freedom of Information Act (5 U.S.C. 552)

This law provides, with some exceptions, that SBA must supply information reflected in agency files and records to a person requesting it. Information about approved loans that will be automatically released includes, among other things, statistics on our loan programs (individual borrowers are not identified in the statistics) and other information such as the names of the borrowers (and their officers, directors, stockholders or partners), the collateral pledged to secure the loan, the amount of the loan, its purpose in general terms and the maturity. Proprietary data on a borrower would not routinely be made available to third parties. All requests under this Act are to be addressed to the nearest SBA office and be identified as a Freedom of Information request.

Flood Disaster Protection Act (42 U.S.C. 4011) -- Regulations have been issued by the Federal Insurance Administration (FIA) and by SBA implementing this Act and its amendments. These regulations prohibit SBA from making certain loans in an FIA designated floodplain unless Federal Flood insurance is purchased as a condition of the loan. Failure to maintain the required level of flood insurance makes the applicant ineligible for any financial assistance from SBA, including disaster assistance.

Executive Orders -- Floodplain Management and Wetland Protection (42 F.R. 26951 and 42 F.R. 26961) -- SBA discourages settlement in or development of a floodplain or a wetland. This statement is to notify all SBA loan applicants that such actions are hazardous to both life and property and should be avoided. The additional cost of flood preventive construction must be considered in addition to the possible loss of all assets and investments due to a future flood.

Occupational Safety and Health Act (15 U.S.C. 651 et seq.) -- This legislation authorizes the Occupational Safety and Health Administration in the Department of Labor to require businesses to modify facilities and procedures to protect employees or pay penalty fees. Businesses can be forced to cease operations or be prevented from starting operations in a new facility. Therefore, SBA may require additional information from an applicant to determine whether the business will be in compliance with OSHA regulations and allowed to operate its facility after the loan is approved and disbursed. Signing this form as an applicant is certification that the OSHA requirements that apply to the applicant business have been determined and that the applicant, to the best of its knowledge, is in compliance. Furthermore, applicant certifies that it will remain in compliance during the life of the loan.

**Civil Rights Legislation** -- All businesses receiving SBA financial assistance must agree not to discriminate in any business practice, including employment practices and services to the public on the basis of categories cited in 13 C.F.R., Parts 112, 113, and 117 of SBA Regulations. This includes making their goods and services available to handicapped clients or customers. All business borrowers will be required to display the "Equal Employment Opportunity Poster" prescribed by SBA.

**Equal Credit Opportunity Act (15 U.S.C. 1691)** -- The Federal Equal Credit Opportunity Act prohibits creditors from discriminating against credit applicants on the basis of race, color, religion, national origin, sex, marital status or age (provided the applicant has the capacity to enter into a binding contract); because all or part of the applicant's income derives from any public assistance program, or because the applicant has in good faith exercised any right under the Consumer Credit Protection Act.

**Executive Order 11738 -- Environmental Protection (38 F.R. 251621)** -- The Executive Order charges SBA with administering its loan programs in a manner that will result in effective enforcement of the Clean Air Act, the Federal Water Pollution Act and other environment protection legislation.

Debt Collection Act of 1982, Deficit Reduction Act of 1984 (31 U.S.C. 3701 et seq. and other titles) -- These laws require SBA to collect aggressively any loan payments which become delinquent. SBA must obtain your taxpayer identification number when you apply for a loan. If you receive a loan, and do not make payments as they come due, SBA may take one or more of the following actions: (1) report the status of your loan(s) to credit bureaus, (2) hire a collection agency to collect your loan, (3) offset your income tax refund or other amounts due to you from the Federal Government, (4) suspend or debar you or your company from doing business with the Federal Government, (5) refer your loan to the Department of Justice or other attorneys for litigation, or (6) foreclose on collateral or take other action permitted in the loan instruments.

Immigration Reform and Control Act of 1986 (Pub. L. 99-603) -- If you are an alien who was in this country illegally since before January 1, 1982, you may have been granted lawful temporary resident status by the United States Immigration and Naturalization Service pursuant to the Immigration Reform and Control Act of 1986. For five years from the date you are granted such status, you are not eligible for financial assistance from the SBA in the form of a loan guaranty under Section 7(a) of the Small Business Act unless you are disabled or a Cuban or Haitian entrant. When you sign this document, you are making the certification that the Immigration Reform and Control Act of 1986 does not apply to you, or if it does apply, more than five years have elapsed since you have been granted lawful temporary resident status pursuant to such 1986 legislation.

### **Lead-Based Paint Poisoning Prevention Act** (42 U.S.C. 4821 et seq.)

Borrowers using SBA funds for the construction or rehabilitation of a residential structure are prohibited from using lead-based paint (as defined in SBA regulations) on all interior surfaces, whether accessible or not, and exterior surfaces, such as stairs, decks, porches, railings, windows and doors, which are readily accessible to children under 7 years of age. A "residential structure" is any home, apartment, hotel, motel, orphanage, boarding school, dormitory, day care center, extended care facility, college or other school housing, hospital, group practice or community facility and all other residential or institutional structures where persons reside.

## **Executive Order 12549, Debarment and Suspension** (13 C.F.R. 145)

- 1. The prospective lower tier participant certifies, by submission of this loan application, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.
- 2. Where the prospective lower tier participant is unable to certify to any of the statements in this certification, such prospective participants shall attach an explanation to the loan application.